

IoP on prominent display



It isn't very often you get the chance to see for yourself more than one TETRA infrastructure in operational use in the same place at the same time. Here, at the World Congress, it is planned to have eight of them! Not content with just that unique opportunity, the TETRA industry also plans to demonstrate interoperability in action as a number of terminal manufacturers are scheduled to demonstrate their terminals

working on a number of the operational infrastructures.

As we went to press, the following system equipment suppliers intend to demonstrate their equipment:

- Frequentis
- IFR
- Marconi
- Motorola
- Nokia
- R&S Bick
- Rohill
- Teltronic

And the following terminal manufacturers plan to demonstrate their products:

- Cleartone
- DeTeWe
- Marconi
- Motorola
- Niros
- Nokia
- Sepura
- Teltronic

Look for the Interoperability logo on the manufacturers' stands.

Applications Village

Don't miss one of this year's star attractions — the Applications Village. It is always one of the areas with a buzz of conversation at almost any time, and is particularly busy during the breaks from the conference proceedings. This year 19 Application Developers have booked space to demonstrate products and services, many of which are new for this year.

Just to make sure you don't miss anything, here's an idea of the variety of applications on show:

- Traffic Metrics & Billing
- Network Management
- Command & Control
- Fleet Mapping
- Radio Management
- Tracking & Communications
- Alarm Management
- Mobile Workforce Management

- Mobile Location Solutions
- Service Gateway
- Customer Care & Usage Reporting
- AVL-RTPI systems & AVL- Occurrences/Incidents management
- Integrated Fleet Control & Communications Framework
- Handset Location
- Secure Mobile Data Capture & Information Provision

Applications enable users to get the maximum benefit out of their system, best summed up by Ray Ginman, Chair of the TETRA MoU Association, when he said, "Applications turn a TETRA system into a TETRA business solution." Come and see for yourself the output of this rapidly growing sector of the TETRA industry that can make such a difference to your organisation.

Fulfilling user expectations

Today's plenary session opens with a keynote address from Ray Ginman, Chair of the TETRA MoU Association. In characteristic style, Ray will 'tell it like it is', so expect some good news, some bad news and some challenges for the future! After that, the morning flows through two sessions that sum up the TETRA market rather well — covering opportunities, realities, economics, shared communications and the operator business. For each of these topics, we have a well known and respected expert who can speak from a position of experience and with vision. No text-book stuff here.

TETRA NOW is introduced by Doug Gray, Chairman of ETSI project TETRA as he reviews the worldwide opportunities for TETRA. This is followed by the first of many User Case studies that will be delivered during the conference - we'll hear first hand from the Belgian Police just how well the promise has been delivered from a user perspective. After the break, the second part of the morning is entitled 'From maturity to affordability'. A critical and independent look at the economics of TETRA is launched by Tony Gray, followed by an insightful look at the realities of shared communications for public safety organisations in Finland and beyond. The last of the morning sessions is from Tony Greaves, the MD of Dolphin, who will be explaining more about the plans of the 'new' Dolphin. Get a good seat. It's going to be an interesting morning.



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Teltronic MDT-400
Tetra Mobile Terminal



Teltronic Coordination and
Communication Centre

See us in Nice
at TETRA World Congress
Stand 39-41!

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